

# 亚马逊选品与运营案例分析

## 一、亚马逊选品

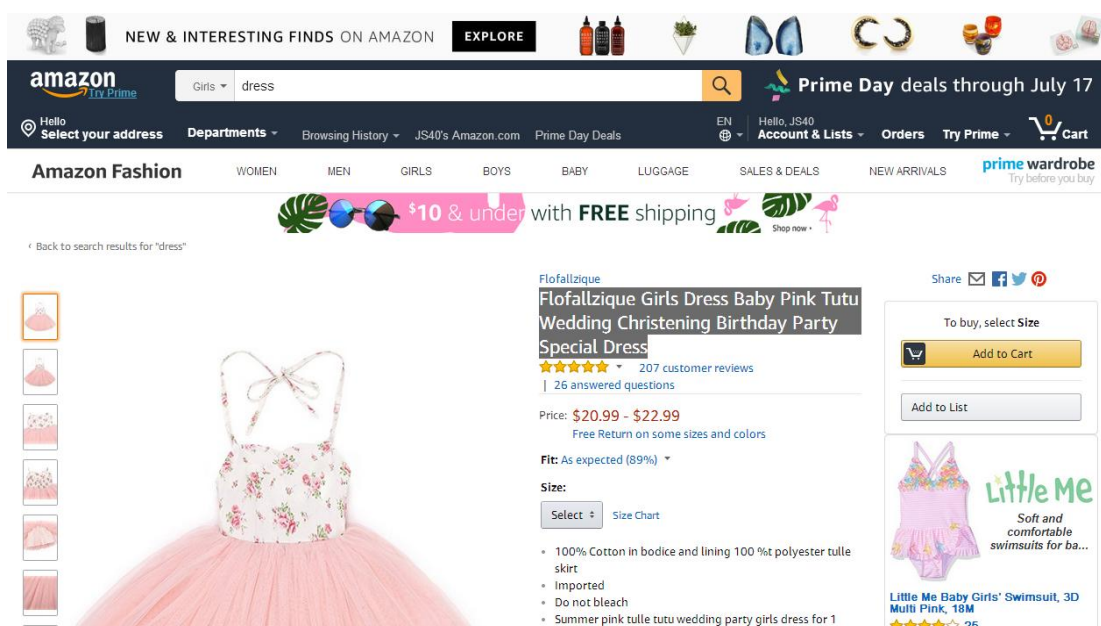
产品选品关键点：利润、销量、排名及质量。

### (一) 利润计算

产品利润是选品的第一步，也是赚钱与否的关键所在。有利润有销量的产品最终的回报也是非常大。

1. [www.amazon.com](http://www.amazon.com) 亚马逊此款产品售价 21.99 美金。

[https://www.amazon.com/Flofallzique-Wedding-Toddler-Birthday-Occasion/dp/B071DG52KW/ref=sr\\_1\\_19?s=apparel&ie=UTF8&qid=1531795128&sr=1-19&nodeID=7147442011&psd=1&keywords=dresses](https://www.amazon.com/Flofallzique-Wedding-Toddler-Birthday-Occasion/dp/B071DG52KW/ref=sr_1_19?s=apparel&ie=UTF8&qid=1531795128&sr=1-19&nodeID=7147442011&psd=1&keywords=dresses)



2. 亚马逊初步利润 ( 去掉亚马逊佣金及 FBA 海外仓配舱运输费用 ), 即 14.58 美金。

**AMZ123 亚马逊导航**

北京时间 07-17 11:34:23 美国东部 07-10 23:34:23 美国西部 07-10 20:34:23  
法国时间 07-17 05:34:23 西班牙 07-17 05:34:23 意大利 07-17 05:34:23  
日本时间 07-17 12:34:23 英国时间 07-17 04:34:23 德国时间 07-17 05:34:23

搜索  百度一下 关键词或ASin  关键词挖掘  美国  搜索  Amazon

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**常用工具**

FBA费用计算 单位换算 Listing翻译器 可视化编辑器 超级浏览器 销量预估 真实销量报告 词频统计 获取真实邮箱  
17TRACK 真假评论检测 精准找差评 头程运费神器 选品酷 Slick Deals 买家邮箱测评 Fiverr找服务 免费开店咨询  
Youtube Instagram Twitter Pinterest Gmail • Hot 汇率 • 节日 Bitly短连接 虚拟身份 评论者黑名单

**论坛&资讯**

知无不言 高销跨境电商问答社区  
雨果网 专注跨境电商的新媒体  
创蓝论坛 国内最火亚马逊卖家论坛  
跨境电商 你关心的，就是头条！  
逗比论坛 中美华人电商国比论坛  
卖家之家 卖家首选资讯站和工具箱  
福步论坛 中国最早最大的外贸论坛  
开店教程 2018亚马逊全球开店流程  
Amazon1688 国内最平亚马逊卖家论坛  
顾小北 跨境电商人顾小北的博客  
官方论坛 (英文) 官方交流论坛  
亿恩网 新媒体电商知识与资讯

**关键词**

Merchant Words 拥有海量亚马逊关键词数据，关键词挖掘必备神器  
Sonar 支持中文，免费反查ASIN  
紫鸟 卖家必备的关键词分析工具，支持反查ST和流量词  
Keyword Tool 免费好用的跨平台多地区  
Surtime A9工具 查询任意站点ASIN真实销量和订单转化关键词数据  
Adwords 查询关键词在Google上的  
卖家精灵 关键词真实搜索量销量，反查竞品核心流量词  
亚马逊船长 选品利器；关键词挖掘/窥  
Fanzle 一款专注于亚马逊关键词长尾词工具  
Inspector 可以反查任意 ASIN 使用  
SeoChat 关于搜索引擎优化的网站，收集网站优化资料及工具  
Scientific 可以用这个工具无限制地

P卡申请  
常用工具  
论坛资讯  
关键词  
综合软件  
选品分析  
收款方式  
其他工具  
服务商

amazon services  
seller central

Select Country  
US  Go

### Fulfillment by Amazon Revenue Calculator

Provide your fulfillment costs and see real-time cost comparisons between your fulfillment and our offering for customer orders fulfilled on Amazon.com.

**Disclaimer** This Fulfillment by Amazon Revenue Calculator should be used as a guide in evaluating FBA only. Amazon does not warrant the accuracy of the information or calculations in this Fulfillment by Amazon Revenue Calculator. Independent analysis of the output of this Fulfillment by Amazon Revenue Calculator should be conducted to verify the results. Please consult the Amazon Services Business Solutions Agreement for up-to-date costs and fees. The New Amazon Fulfillment option reflects your current Selling on Amazon fees and FBA fulfillment fees.

**Flofallzique Pink Tutu Baby Girls Dress Wedding Party Toddler Dress Tulle Birthday Christening Baby Clothes(0)**  
ASIN: B073QGTR71  
Product Dimensions: 1.811 X 9.0157 X 11.6929 inches  
Unit Weight: 0.2006 pounds

[See Product Details](#)

[Try another product](#)

	Your Fulfillment	Amazon Fulfillment
<b>Revenue</b>		
Item Price	\$ 0.00	\$ 21.99
Shipping	\$ 0.00	\$ 0.00
<b>Total Revenue</b>	\$ 0.00	\$ 21.99
<b>Selling on Amazon fees</b>	\$ 1.00	\$ 3.74
<b>Fulfillment Cost</b>		
Cost of Seller Fulfillment	\$ 0.00	N/A
Fulfillment by Amazon Fees	N/A	\$ 3.67
Ship to Amazon	N/A	\$ 0.00
<b>Total Fulfillment Cost</b>	\$ 0.00	\$ 3.67
<b>Seller Proceeds</b>	\$ -1.00	\$ 14.58
<b>Cost of Product</b>	\$ 0.00	\$ 0.00
<b>Net Profitability</b>		
Net Profit	\$ -1.00	\$ 14.58
Net Margin	0.00%	66.30%

**Revenue**  
Item Price + Shipping: \$21.99

**Cost**  
Fulfillment Cost + Selling on Amazon Fees + Cost of Goods: \$7.41

**Seller Proceeds**  
Revenue - Selling on Amazon Fee - Fulfillment: \$14.58

**Net Profit**  
Revenue - Cost: \$14.58

Estimated Monthly Units Sold with Seller Fulfillment: 1  
Estimated Monthly Sales Increase with Fulfillment by Amazon: 0%

[Calculate](#)

3.去国内阿里 1688 寻找同款或类似产品，售价（300 件批发）21 元/件。

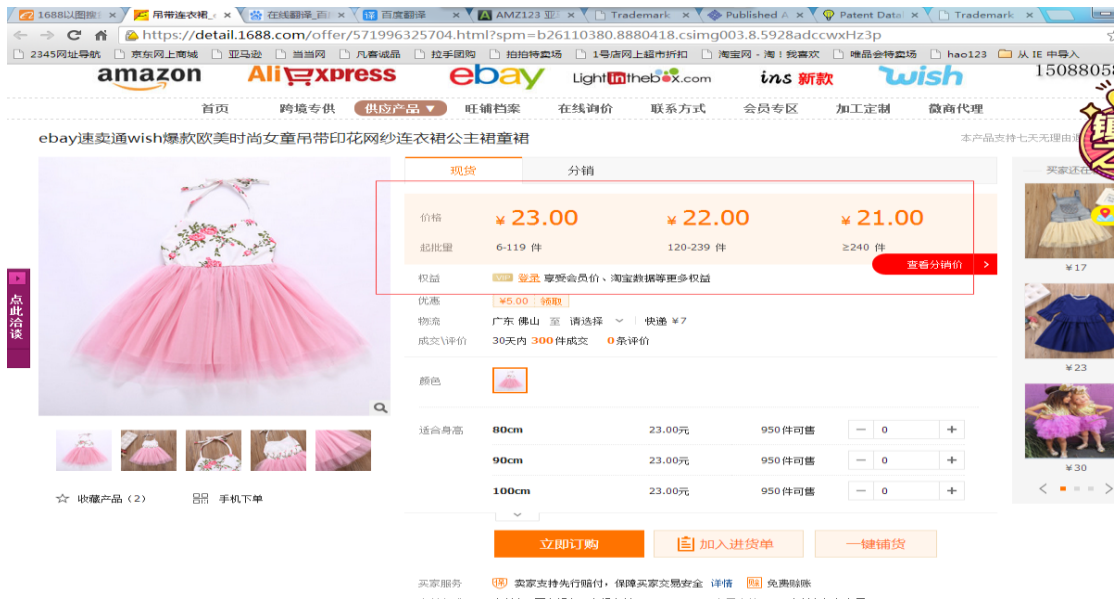
<https://detail.1688.com/offer/571996325704.html?spm=b26110380.8880418.csimg003.8.5928adccw>

xHz3p



国际经济与贸易专业

International Economy and Trade



4.查询到该商品的长宽高为 7.9 x 7.9 x 0.4 inches ,重量为 7 ounces ,按单位换算得到的商品重量  
 价格：35 元/kg\*0.1984kg=6.94 元；按体积换算得到的商品体积价格为：35 元/kg\* ( 20.066 x 20.066  
 x 1.016/5000 ) =2.86 元

计算得到的体积重小于货物重，按货物重计算商品运输费。

5.利润=销售价格-FBA 佣金费用-成本-运输费用=15.58 美金\*6.6 ( 即时汇率 ) -21-6.94=74.89 元  
 ( 利润超过 25 元非常可观 )

## (二) 专利与商标情况

在跨境电商领域，侵权不仅会造成产品无法上架，更可能导致账号风险以及法律纠纷，因此，  
 在确定利润可观的情况下还要确保该产品的商标和专利没有被占用。

去美国商标局查询下该产品的标签与商标、专利注册情况。结果显示，该标签已被注册，而  
 该标签及标签下对应所有者并未申请专利，因此 90%确定该产品无专利，可销售。



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日本时间 07-17 12:00:34 英国时间 07-17 04:00:34 德国时间 07-17 05:00:34

搜索 百度一下 关键词或Asin 关键词挖掘 美国 搜索 Amazon

美国站 英国站 日本站 德国站 法国站 意大利站 西班牙站 澳洲站 美国后台 英国后台 德国后台 日本后台

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常用工具

FBA费用计算 单位换算 Listing翻译器 可视化编辑器 超级浏览器 销量预估 真实销量报告 词频统计 获取真实邮箱  
17TRACK 真假评论检测 精准找差评 头程运费神器 选品酷 Slick Deals 买家邮箱测评 Fiverr找服务 免费开店咨询  
Youtube Instagram Twitter Pinterest Gmail + Hot 汇率·节日 Bitly短连接 虚拟身份 评论黑名单

论坛&资讯

知无不言 跨境电商问答社区  
雨果网 专注跨境电商的新媒体

创业论坛 国内最大亚马逊卖家论坛  
跨境头条 你关心的，就是头条！

道比论坛 中美华人电商道比论坛  
卖家之家 卖家首选资讯站和工具箱

福步论坛 中国最早最大的外贸论坛  
开店教程 2018亚马逊全球开店流程

Amazon1688 国内较早亚马逊卖家论坛  
顾小北 跨境电商人顾小北的博客

官方论坛 (英文) 官方交流论坛  
亿恩网 新媒体电商知识与资讯

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TEAS the online

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Welcome to the **Trademark Electronic Search System (TESS)**. This search engine allows you to search the USPTO's database of registered trademarks and prior applications to find marks that may prevent registration due to a **likelihood of confusion** refusal.

**WARNING:** Before conducting your search, you must understand the following: (1) what the database includes; (2) how to construct a complete search; and (3) how to interpret search results. Click **TESS TIPS** for detailed information on these and other important search topics.

If mark images do not appear when viewing search results, clear the cache in the Internet browser. If you need detailed instructions for clearing the cache, contact [tesst@uspto.gov](mailto:tesst@uspto.gov). Thank you.

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Select A Search Option

☐ Basic Word Mark Search (New User)  
This option cannot be used to search design marks.

☐ Word and/or Design Mark Search (Structured)  
This option is used to search word and/or design marks. NOTE: You must first use the [Design Search Code Manual](#) to look up the relevant Design Codes.

☐ Word and/or Design Mark Search (Free Form)  
This option allows you to construct word and/or design searches using Boolean logic and multiple search fields. NOTE: You must first use the [Design Search Code Manual](#) to look up the relevant Design Codes.

Additional Search Options

☐ Browse Dictionary (Browse Dictionary)

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Trademarks > Trademark Electronic Search System (TESS)

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**WARNING:** AFTER SEARCHING THE USPTO DATABASE, EVEN IF YOU THINK THE RESULTS ARE "O.K.," DO NOT ASSUME THAT YOUR MARK CAN BE REGISTERED AT THE USPTO. AFTER YOU FILE AN APPLICATION, THE USPTO MUST DO ITS OWN SEARCH AND OTHER REVIEW, AND MIGHT REFUSE TO REGISTER YOUR MARK.

View Search History:

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☒ Live and Dead ☐ Live ☐ Dead

Search Term:

Field:

Result Must Contain:

Please logout when you are done to release system resources allocated for you.

This **New User (Basic)** search form allows for searching of the most commonly searched fields: word marks, serial or registration numbers, and owners.

The **Combined Word Mark** is the default search field and includes the **word mark and translation**.

Use the \$ for truncation in any field. For **Combined Word Mark** searches, the \$ is a more efficient truncation operator for left and/or right truncation. For example, the search term "DOG" with the Combined Word Mark will retrieve marks with common variations of the word DOG in the word mark or translation statements. Use of the \$ truncation operator sometimes results in a truncated hit list.

For serial number or registration number searches, enter the 8-digit serial number (e.g. 75123456) or 7-digit registration number (e.g., 1234567) and select **Serial or Registration Number** as the Field for the search. If multiple serial or registration numbers are searched, separate the numbers by spaces and change the **Results Must Contain** value to Any Search Terms (OR). (Alternatively, separate the number by the operator without adjusting the **Result Must Contain** value.)

Do NOT include the apostrophe for contractions. For example, search for the word DON'T by searching DON T. Including Boolean operators (e.g., AND, OR, NOT) or proximity operators (e.g., ADJ, NEAR, SAME, WITH) in your search will override the **Result Must Contain** setting for the search. To actually search for these Boolean or proximity operators, include quotes around the operator.

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Record 1 out of 1

TSDR ASSIGN Status TTAB Status ( Use the "Back" button of the Internet Browser to return to TESS )


# Flofallzique

**Word Mark**  
**Goods and Services** IC 025, US 022 039, G & S: Dresses; Footwear; Gloves; Headgear, namely, hats, caps; Headwear; Jumpsuits; Leggings; Pants; Shirts; Shorts; Skirts; Swimwear; Tops. FIRST USE: 20170420. FIRST USE IN COMMERCE: 20170420

**Standard Characters Claimed**  
**Mark Drawing Code** 87069827  
**Serial Number** 87069827  
**Filing Date** June 13, 2016  
**Current Basis** 1A  
**Original Filing Basis** 1B  
**Published for Opposition** November 8, 2016  
**Registration Number** 5238165  
**Registration Date** July 4, 2017  
**Owner** (REGISTRANT) Zhang, TengFei INDIVIDUAL CHINA One of No.3 YiHeng Rd.XingLieNanSan Lane LieHuo, ZhangXi Town, RaoPing County GuangDong CHINA  
**Type of Mark** TRADEMARK  
**Register** PRINCIPAL  
**Live/Dead Indicator** LIVE

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PATENT AND TRADEMARK OFFICE**

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- Legal assistance and resources
- Inventor and entrepreneur resources
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**Application process**

- Search for patents
- Learn about patent classification
- Filing online
- Checking application status
- Responding to Office actions
- Patent Trial and Appeal Board
- Petitions

**Maintaining a patent**

- Maintenance fees
- Correcting your patent
- Transferring ownership
- Ordering certified documents

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  - File a patent application online with EFS-Web
- Fees and payment
  - Pay maintenance fees and learn more about filing fees and other payments
- More tools & links

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- Check patent application status with public PAIR and private PAIR

**Global Dossier**

- View international patent filings

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General information

### Trademarks

Trademark basics

## Fees and payment

### Fees and payment

Pay fees and learn more about filing fees and other

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- Patent Number Search

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Global Dossier is a set of business services aimed at modernizing the global patent system and delivering benefits to all stakeholders through a single portal/user interface. Through this secure service, users have access to the file histories of related applications from participating IP Offices, which currently include the IP5 Offices.

By using this service, users can see the patent family for a specific application, containing all related applications filed at participating IP Offices, along with the dossier, classification, and citation data for these applications. This service also provides Office Action Indicators to help users identify applications that contain office actions. a Collections View for saving documents and applications for review later on in the session, and the ability to download the documents in an application.

## Patent Application Information Retrieval (PAIR)





## US PATENT & TRADEMARK OFFICE PATENT APPLICATION FULL TEXT AND IMAGE DATABASE

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Results of Search in PGPUB Full-Text Database db for:  
Flofallzique: 0 applications.

No application publications have matched your query

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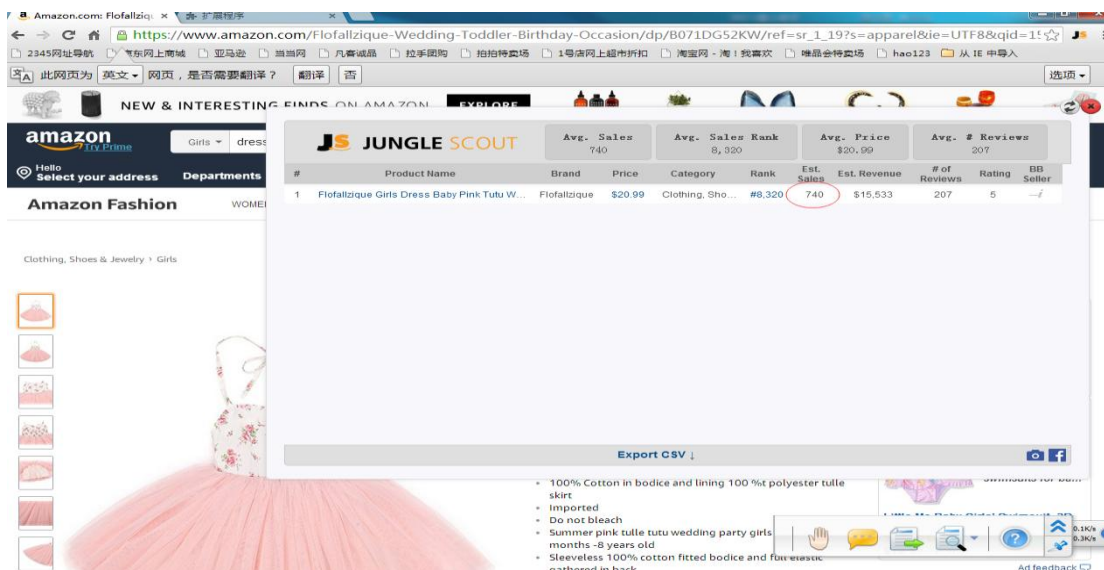
Results of Search in US Patents Text Collection db for:  
"Zhang TengFei": 0 patents.

No patents have matched your query

### (三) 销量

产品销量决定了一个产品的整体利润，导入 js 软件，可以查询到亚马逊某一个卖家过去一段时间的销量（注意，不能以 best seller 为例，以排名较为中间的数据做一个参考值），数据显示，该产品的销量为 740。

按照 700 件/月的销量，该产品的月利润为  $700 \times 74.89 = 55416.6$  元。也就是若一次性发货 FBA600 件（8 个码数，每个码 70~80 件），占用资金约 1.7 万（ $28 \times 600$ ），两期 3.4 万，即占用资金较少，利润可观。



#### (四) 质量

产品质量主要从产品的买家评论尤其差评来看，该产品好评 4.9，基本算是质量得到认可的产品。而差评的原因主要是卖家发错码数，而产品质量则得到大部分卖家认可。

#### Customer Reviews

★★★★★ 207  
4.9 out of 5 stars

5 star 94%  
4 star 4%  
3 star 1%  
2 star 0%  
1 star 1%

See all 207 customer reviews

Share your thoughts with other customers

Write a customer review

Search customer reviews Search

**SORT BY** **FILTER BY**

Top rated All reviewers 1 star only Text, image, ...

Showing 1-2 of 2 reviews (1 star). [See all 207 reviews](#)

★☆☆☆☆ One Star  
By Amazon Customer on May 31, 2018  
Size: 1 | **Verified Purchase**  
It was a really cute dress but they sent me a size 6 instead of a 1 ...

Helpful Not Helpful Comment Report abuse

★☆☆☆☆ One Star  
By Alyssa Daley on June 25, 2018  
Size: 4 | **Verified Purchase**  
Didn't even receive the right dress

Helpful Not Helpful Comment Report abuse

综上所述，该产品可作为亚马逊销售的产品。

## 二、亚马逊产品 Listing

所谓 Listing 也就是产品发布时的一系列标题、关键词、描述等，为产品发布以及管理产品服务。

### 1.产品图片：



图 1（主图）



图 2（产品背面）





细节图 (图 3)



场景图 (图 4)



效果图 (图 5)



其他颜色 (图6)

**2.产品标题：**ZHONGAOTONG Top Quality Baby Girls Dress Floral Designs Polyester Tulle Skirt For Wedding Christening Birthday Party or Daily Wear(Pink/Black 0-9Y)

中澳通 高品质婴幼儿花纹薄纱裙 婚礼 洗礼 生日 宴会 日常 (粉色/黑色 0-9岁)

品牌：ZHONGAOTONG

**3.产品价格：**21.99 \$

**4.产品5要素：**

- Material : 100% Cotton in bodice and lining 100 % polyester tulle skirt , Do not bleach

材料：100%棉内衬和 100% 涤纶薄纱裙，不漂白

- Product Feature :Summer pink tulle tutu wedding party girls dress ,Sleeveless ,fitted bodice and full elastic gathered in back , Floral print in bodice fabric and supper full 4 multi layer tulle in skirt  
产品特点：夏季粉色薄纱婚纱裙，无袖，紧身胸衣，花边织物花纹及裙边 4 层多层薄纱
- Especial: A loop in center back bodice that can through the shoulder straps to tie  
特色：一个中心背心环，可以通过肩带绑
- Applicable Place : wedding/ birthday/ party/ festival/ Christening/Daily Wear, perfect for photo shoot  
适合场合：婚礼/生日/派对/节日/洗礼/日常，适合照片拍摄
- Applicable Group : Size 0 fit 1-5 months infant girls ; Size 1 fit 6-12 months baby girls; Size 2 fit 18 months-2.5 years toddler girls; Size 3 fit 2.5-3.5 year ; Size 4 fit 3.5-4.5 years ;Size 5 fit 5-5.5 years ;Size 6 fit 6-6.5 years; Size 7 fit 7-8 years; Size 8 fit 8-9 years  
适合人群：0 适合 1-5 个月的女婴；大小 1 适合 6-12 个月的女婴；大小 2 适合 18 个月-2.5 岁幼儿；大小 3 适合 2.5-3.5 岁；大小 4 适合 3.5-4.5 岁；大小 5 适合 5-5.5 岁；大小 6 适合 6-6.5 岁；大小 7 适合 7-8 岁；大小 8 适合 8-9 岁。

## 5.Product Description

ZHONGAOTONG is not only a product supplier, but also cultural communicator.

### About the dress

-----

♥ Material: 100% Cotton in bodice and lining 100 % polyester tulle skirt.

♥ Season: Summer

### Size Choosing Tips (Recommended Size for Baby Girl)

-----

Size-----Bust-----Dress Length-----Weight

0T-----22\*2CM-----45CM-----0.185kg

1T-----23\*2CM-----47CM-----0.185kg  
2T-----25\*2CM-----49CM-----0.185kg  
3T-----26\*2CM-----51CM-----0.202kg  
4T-----28\*2CM-----55CM-----0.222kg  
5T-----29\*2CM-----60CM-----0.240kg  
6T-----30\*2CM-----65CM-----0.264kg  
7T-----32\*2CM-----70CM-----0.284kg  
8T-----35\*2CM-----75CM-----0.304kg

- Friendly Tips: The size is measured by hands, please allow minor error of measurement.  
Photo color might be a little different from the actual product due to color display of different monitors.

### More Proposal

-----  
♥ Please refer to our size information of Detail Size Chart before ordering. Size Table means age ranges for the baby, but they are for general guidance only.

订购前请参考我们的详细尺寸图的尺寸信息。尺寸表是指婴儿的年龄范围，但它们仅适用于一般指导。

♥ The dress are used delicate and soft cotton fabrics, bringing your princess a new experience. Dress it, letting your sweet be a star on party and wedding. Shining bright spot will bring attract the attention of all the persons

该款服饰配高档蕾丝和棉织物难以变形，给您的公主带来了全新的体验。穿上它，让你的甜心成为派对和婚礼上的明星。闪亮的亮点将引起所有人的关注

♥ The dress suit for any dressy occasion such as for wedding, birthday party, flower girls bridesmaids, formals proms, or children's dress up play etc.

礼服适合任何场合，如婚礼，生日聚会，花花姑娘伴娘，舞会舞会，或儿童装扮游戏等。

- Product Dimensions: 7.9 x0.4x 7.9 inches
- Shipping Weight: 7 ounces

6.QA:



Q: What kind of washing method can extend the service life of clothes ?

A: Recommend Gently hand wash. Remember can't Bleach . Maximum Temperature 40% Conventional Washing.

问：什么样的洗涤方法能延长衣服的使用寿命？

答：建议轻轻洗手。切记不能漂白。最高温度 40%常规洗涤。

Q: Can the bandage of the clothes be adjusted? Where is the length of the skirt? Will the yarn skirt be easily hooked ?

A: The clothes bandage can be adjusted according to the baby's height and obesity. We have two products in the same series, one over knee and one without knee. Our products are made of high grade gauze skirts and not easy to hook. Please feel free to buy them.

问：衣服的绑带可以调节么？裙子的长度是到哪里？纱纱裙会不会很容易钩丝？

答：衣服绑带可以调节，依据宝宝的高矮肥胖。我们同一个系列有两款产品，一款过膝盖，一款没过膝盖。我们的产品采取的是高级纱纱裙，不容易钩丝，请放心购买

### 7.Review

Dress fit well and looked like the picture. The tulle shirt is soft one , very comfortable!

产品大小合适，与图片无误差，棉质柔软，非常舒服！

Beautiful dress, just as seen in the pictures, good quality. My daughter was very happy with the dress!

很漂亮的裙子，就像一幅画一样，品质很好，我女儿非常喜欢。

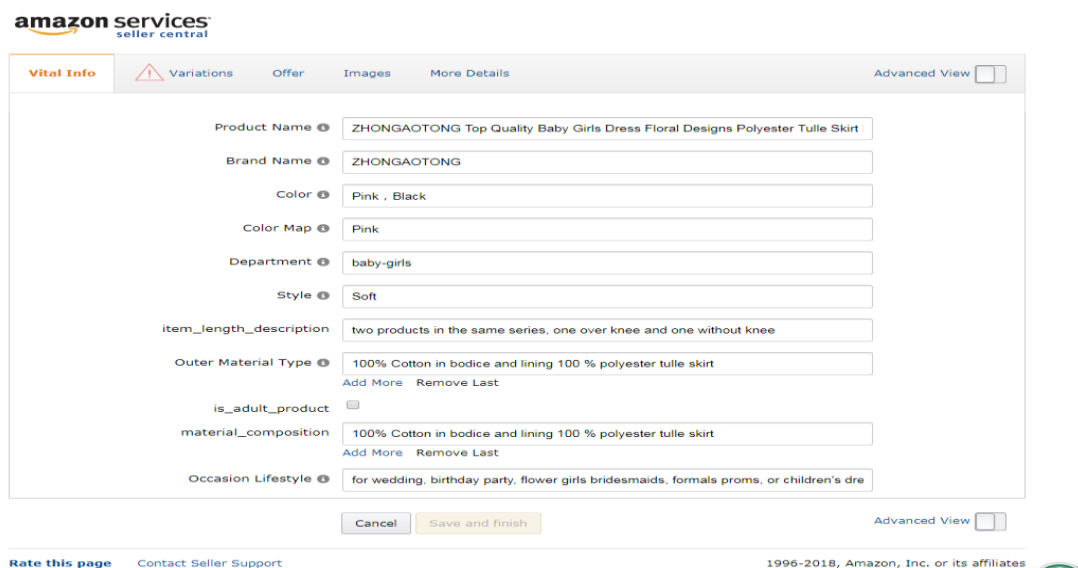
## 三、亚马逊产品上传

在选择完产品，计算其利润并编辑其 Listing 后，可以在 [www.amazon.com](http://www.amazon.com) 平台上传产品，产品上传前首先得注册亚马逊账号，中澳通给予每个教师一个真实的账号和密码，未来可以教学，这对于授课老师而言非常实用，但存在一个问题，一个 IP 地址只能注册一个亚马逊账号，因此需要特别注意。按照指定的两步验证之后，账号注册。



The screenshot shows the 'Add Product' page in Amazon Seller Central. The page is titled '添加商品' (Add Product) and includes a search bar for product names, UPCs, EANs, ISBNs, or ASINs. Below the search bar, there are instructions on how to add a new product or use a bulk upload template. The page also displays search results for 'BABYBJORN Smart Potty' with a '显示商品变体' (Show Product Variations) button. The page is divided into sections for '发布一件新商品' (Add a new product) and '通过批量上传发布多件商品' (Add multiple products via bulk upload).

登陆账号后，点击目录添加产品，按照亚马逊后台，先确定产品的类别，然后依次填写产品相关信息。



The screenshot shows the 'Vital Info' form in Amazon Seller Central. The form is titled 'amazon services seller central' and includes tabs for 'Vital Info', 'Variations', 'Offer', 'Images', and 'More Details'. The form contains fields for Product Name, Brand Name, Color, Color Map, Department, Style, Item Length Description, Outer Material Type, Is Adult Product, Material Composition, and Occasion Lifestyle. The form is divided into sections for 'Product Name', 'Brand Name', 'Color', 'Color Map', 'Department', 'Style', 'Item Length Description', 'Outer Material Type', 'Is Adult Product', 'Material Composition', and 'Occasion Lifestyle'. The form is divided into sections for 'Product Name', 'Brand Name', 'Color', 'Color Map', 'Department', 'Style', 'Item Length Description', 'Outer Material Type', 'Is Adult Product', 'Material Composition', and 'Occasion Lifestyle'. The form is divided into sections for 'Product Name', 'Brand Name', 'Color', 'Color Map', 'Department', 'Style', 'Item Length Description', 'Outer Material Type', 'Is Adult Product', 'Material Composition', and 'Occasion Lifestyle'.

**Offer**

You have the option to save as inactive now and add its offer back in later.  
☐ Let me skip the offer data and add it later.

Manufacturer's Suggested Retail Price

Product Tax Code

Handling Time

Restock Date

Offering Can Be Gift Messaged ☒

Is Gift Wrap Available ☒

Max Order Quantity

Start selling date

Fulfillment Channel  
☐ I want to ship this item myself to the customer if it sells.  
☒ I want Amazon to ship and provide customer service for my items if they sell. [Learn more](#)

**Images**

**MAIN**

**Product images style guideline**  
 Listings that are missing a main image will not appear in search or browse until you fix the listing.  
 Choose images that are clear, information-rich, and attractive.  
 Images must meet the following requirements:

- Products must fill at least 85% of the image. Images must show only the product that is for sale, with few or no props and with no logos, watermarks, or inset images. Images may only contain text that is a part of the product.
- Main images must have a pure white background, must be a photo (not a drawing), and must not contain excluded accessories.
- Images must be at least 1000 pixels on the longest side and at least 500 pixels on the shortest side to be zoom-able.
- Images must not exceed 10000 pixels on the longest side.
- JPEG is the preferred image format, but you also may use TIFF and GIF files.

Vital Info
Variations
Offer
Compliance
Images
Description
Keywords
More Details
Advanced View

Product Description
Size Choosing Tips (Recommended Size for Baby Girl)
Size-----Bust-----Dress Length-----Weight
0T-----22\*2CM-----45CM-----0.185kg
1T-----23\*2CM-----47CM-----0.185kg
2T-----25\*2CM-----49CM-----0.185kg

Key Product Features
Material : 100% Cotton in bodice and lining 100 % polyester tulle skirt , Do not ble
Product Feature : Summer pink tulle tutu wedding party girls dress , Sleeveless , f
Espcial: A loop in center back bodice that can through the shoulder straps to tie
Applicable Place : wedding/ birthday/ party/ festival/ Christening/Daily Wear, perfec
Applicable Group : Size 0 fit 1-5 months infant girls ; Size 1 fit 6-12 months baby gi
Add More Remove Last

Cpsia Warning
- Select -
Add More Remove Last

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Ex: no\_warning\_applicable

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Vital Info
Variations
Offer
Compliance
Images
Description
Keywords
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Summer pink tulle tutu wedding party girls dress
Sleeveless baby girls dress
multi layer tulle skirt
perfect for photo shoot baby girls dress
wedding/ birthday/ party/ festival/ Christening/Daily Wear baby dress
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ZHONGAOTONG Baby Girls Dress Floral Designs Polyester Tulle Skirt For Wedding Christening Birthday Party or Daily Wear(Pink/Black 0-9Y)  
ASIN: B07FP7YPT3  
SKU: 12121

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不可售 (缺货)	No image available	RG-CHYW-ROLV 新品	LHX Single Room Humidifiers B07FPQLKXJ	07/19/2018 04:47:39 07/19/2018 04:47:57	0	--	\$ 16.99	--	<a href="#">编辑</a>
禁止显示	No image available	12121 新品	ZHONGAOTONG Baby Girls Dress Floral Designs Polyester Tulle Skirt For Wedding Christening Birthday Party Or Daily Wear(Pink/Black 0-9Y) (ST) B07FP7YPT3	07/19/2018 04:23:28 07/19/2018 04:24:02	0	--	\$ 21.99	--	<a href="#">编辑</a>



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ZHONGAOTONG  
ZHONGAOTONG Baby Girls Dress Floral Designs Polyester Tulle Skirt for Wedding Christening Birthday Party Or Daily Wear(Pink/Black 0-9Y)  
Be the first to review this item

Size: 5

Currently unavailable.  
We don't know when or if this item will be back in stock.

- Material: 100% Cotton in bodice and lining 100 % polyester tulle skirt, Do not bleach
- Product Feature: Summer pink tulle tutu wedding party girls dress, Sleeveless, fitted bodice and full elastic gathered in back, Floral print in bodice fabric and supper full 4 multi layer tulle in skirt
- Applicable Place: wedding/ birthday/ party/ festival/ Christening/Daily Wear, perfect for photo shoot
- Especially: A loop in center back bodice that can through the shoulder straps to tie
- Applicable Group: Size 0 fit 1-5 months infant girls; Size 1 fit 6-12 months baby girls; Size 2 fit 18 months-2.5 years toddler girls; Size 3 fit 2.5-3.5 year; Size 4 fit 3.5-4.5 years; Size 5 fit 5-5.5 years; Size 6 fit 6-6.5 years; Size 7 fit 7-8 years; Size 8 fit 8-9 years

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## Product description

ZHONGAOTONG is not only a product supplier, but also cultural communicator.

### About the dress

▼ Material: 100% Cotton in bodice and lining 100 % polyester tulle skirt.

▼ Season: Summer

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5T	29*2CM	60CM	0.240kg
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8T	35*2CM	75CM	0.304kg

Friendly Tips: The size is measured by hands, please allow minor error of measurement.  
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### More Proposal

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▼ The dress suit for any dressy occasion such as for wedding, birthday party, flower girls bridesmaids, formals proms, or children's dress up play etc.

Product Dimensions: 7.9 x0.4x 7.9 inches

Shipping Weight: 7 ounces

Q: What kind of washing method can extend the service life of clothes ?

Product Dimensions: 7.9 x0.4x 7.9 inches

Shipping Weight: 7 ounces

Q: What kind of washing method can extend the service life of clothes ?

A: Recommend Gently hand wash. Remember can't Bleach . Maximum Temperature 40% Conventional Washing.

ASIN: B07FP7YPT3

Date first listed on Amazon: July 19, 2018

Average Customer Review: Be the first to review this item

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